

# Sourcing Manager MRO

Job ID  
REQ-10022544  
Oct 02, 2024  
Poland

## About the Role

Major accountabilities:

- Provide day-to-day Procurement services
- Definition when no category strategy in place above strategic threshold (incl. negotiation strategy), approval, communication
- Accountable for and carefully monitor and support sourcing execution and negotiation performed by the buyer (also acts as an escalation point).
- Maintain strong information flows back to global Category team for opportunities to aggregate demand and generate additional leverage.
- Ensure operational Procurement requests are executed in line with category strategies, and in compliance with relevant policies and operating procedures, including preferred supplier agreements.
- Contribute to overall savings opportunity identification and delivery.
- Responsible to ensure the right balance between business needs and Novartis' strategy.
- Accountable to work with stakeholders to identify the most cost-effective ways to deliver business objectives.

Key performance indicators:

- Planning and achievement of productivity targets, overall value proposition and priorities as agreed with the business and procurement stakeholders.
- Increase Procurement effectiveness (realize the benefits of productivity and process improvements such as, outsourcing, cross-divisional Category management, etc.).
- Cash flow contribution (extending payment terms with major suppliers with / without Supply Chain Finance).
- Compliance to mandated processes and guidelines (Responsible Procurement, Anti-Bribery, NP4, etc.).

Minimum Requirements:

Work Experience:

- > 5 years of Procurement experience and contracting experience.
- Solid experience in navigating in global, matrix organizations and across geographies and cultures.
- Extensive experience in sourcing processes (e.g. RFI/RFQ), negotiation strategies, project management, good communication and collaboration skills as well as market analysis capabilities to drive operational excellence.
- SAP or other management system experience

Skills:

- Internal And External Customer Needs Analysis & Satisfaction Studies.
- Negotiating.
- Root Cause Analysis And Problem-Solving.
- Vendor Management.

Languages :

- English.

## Role Requirements

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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Division

Operations

Business Unit

Innovative Medicines

Location

Poland

Site

Warsaw

Company / Legal Entity

PL03 (FCRS = PL003) Novartis Poland Sp. z o.o.

Alternative Location 1

Mexico

Alternative Location 2

India

Alternative Location 3

Czech Republic

Functional Area

Procurement

Job Type

Full time

Employment Type

Regular

Shift Work

No

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