

Field Product Specialist _ Can Tho

Job ID
REQ-10030358
Nov 18, 2024
Vietnam

About the Role

- Design business plans and implement related activities like customer events, sales & marketing campaigns, sales presentations vital to achieve agreed objectives. Accountable for achieving agreed sales, productivity and performance targets within agreed budgets and timescales.
- Provide key account/hospital network support, market access support, including referral networks. Have a deep understanding in the respective specialist area and priority products.
- Enhance the knowledge of products, product strategy, positioning, key messages, programs, company developments, customers, and competitors.

Essential Requirements:

- Bachelor's degree in pharmacy
- Have a minimum of 3 years of sales experience in the pharmaceutical industry
- Demonstrate good interpersonal skills and a strong aptitude for collaboration
- Having experience in assigned territory is highly desirable: Can Tho

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division
International
Business Unit
Innovative Medicines
Location
Vietnam
Site
Vietnam

Company / Legal Entity

VN04 (FCRS = VN004) NVS Vietnam Company Ltd

Functional Area

Sales

Job Type

Full time

Employment Type

Regular (Sales)

Shift Work

No

Apply to Job

Job ID

REQ-10030358

Field Product Specialist _ Can Tho

Apply to Job

Source URL: <https://jobapi.novartis.com/req-10030358-field-product-specialist-can-tho>

List of links present in page

1. <https://jobapi.novartis.com/req-10030358-field-product-specialist-can-tho>
2. <https://www.novartis.com/about/strategy/people-and-culture>
3. <https://talentnetwork.novartis.com/network>
4. <https://www.novartis.com/careers/benefits-rewards>
5. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Vietnam/Field-Product-Specialist---Can-Tho_REQ-10030358-2
6. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Vietnam/Field-Product-Specialist---Can-Tho_REQ-10030358-2