

Customer Engagement Associate

Job ID
REQ-10028665
Nov 12, 2024
Chile

About the Role

Key Responsibilities

- Engage with Medical Experts (MEs) to educate on medical/scientific information
- Ensure appropriate identification/mapping of MEs/ Key Accounts including identification of opportunities to involve MEs when a specific medical need is identified to provide support
- Develop and execute ME engagement plans to optimally prioritize and strategically engage MEs aligned with country strategy
- Respond to unsolicited requests for information from MEs
- Inform and shape medical strategy by collecting impactful insights from MEs
- Support Novartis clinical research programs, optimize trial execution and provide scientific educational support to potential and actual study sites in collaboration with clinical operations

Essential Requirements

- University degree, preferably with scientific background
- Confirmed experience in commercial roles within the pharmaceutical industry, preferably working with neurosciences products
- Solid understanding of private and public market working with high specialty products
- English proficiency
- Outstanding networking, collaboration, and communication skills
- Availability to travel up to 50% of the time

Benefits and rewards

Read our handbook to learn about all the ways we'll help you thrive personally and professionally:

<https://www.novartis.com/careers/benefits-rewards>

Commitment to Diversity and Inclusion

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Role Requirements

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

International

Business Unit

Innovative Medicines

Location

Chile

Site

Santiago

Company / Legal Entity

CL01 (FCRS = CL001) Novartis Chile S.A.

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

[Apply to Job](#)

Job ID

REQ-10028665

Customer Engagement Associate

[Apply to Job](#)

Source URL: <https://jobapi.novartis.com/req-10028665-customer-engagement-associate-es-es>

List of links present in page

1. <https://jobapi.novartis.com/req-10028665-customer-engagement-associate-es-es>
2. <https://www.novartis.com/careers/benefits-rewards>
3. <https://www.novartis.com/about/strategy/people-and-culture>
4. <https://talentnetwork.novartis.com/network>
5. <https://www.novartis.com/careers/benefits-rewards>
6. https://novartis.wd3.myworkdayjobs.com/es/Novartis_Careers/job/Santiago/Customer-Engagement-Associate_REQ-10028665-1
7. https://novartis.wd3.myworkdayjobs.com/es/Novartis_Careers/job/Santiago/Customer-Engagement-Associate_REQ-10028665-1