

# **Patient Journey Partner Lead GTx**

Job ID REQ-10019674 Nov 04, 2024 Mexico

### **About the Role**

### Key responsibilities:

- •Identifying HCP / Center / network and patient flow landscape for SMA.
- •Ensure knowledge about rare diseases and specifically SMA & treatment decisions.
- •Understand the regulatory and compliance requirements and ensuring the right guardrails in place.
- •Develops and executes an effective end-to-end business strategy that ensures diagnosis, education and treatment supply in key accounts.
- •Guarantee therapy administration when needed: coordinate internal and external logistics and processes accordingly. Follow up in patient's treatment.
- •Ideate and lead the 360° competitiveness strategy to accelerate our position and reputation in the Mexican Market / GTx.
- •Co-create with Key Stakeholders (Private & Public) innovative access models through real world evidence and SMA incidence data generation.

#### Essential requirements:

- University degree in life science is mandatory,
- Validated experience in medical, access or commercial roles within the pharmaceutical industry or public institutions
- Partner engagement
- Deep understanding of national Healthcare System
- Proficient in English & Spanish
- · Cross-functional collaboration
- Strategic mindset / agile learning / resilient
- Availability to do up to 80% of field work

# Benefits and rewards

Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <a href="https://www.novartis.com/careers/benefits-rewards">https://www.novartis.com/careers/benefits-rewards</a>

#### Commitment to Diversity and Inclusion

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

# **Role Requirements**

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a

community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <a href="https://www.novartis.com/about/strategy/people-and-culture">https://www.novartis.com/about/strategy/people-and-culture</a>

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Division

International

**Business Unit** 

Innovative Medicines

Location

Mexico

Site

**INSURGENTES** 

Company / Legal Entity

MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

**Functional Area** 

Research & Development

Job Type

Full time

**Employment Type** 

Regular (Gerente de Ventas)

Shift Work

No

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## List of links present in page

- 1. https://jobapi.novartis.com/req-10019674-patient-journey-partner-lead-gtx-es-es
- 2. https://www.novartis.com/careers/benefits-rewards
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2/3