

# Solution & Service Design Manager

Job ID

393892BR

Aug 15, 2024

United Kingdom

## About the Role

Major accountabilities:

- Lead projects to submit patient access dossiers to regulatory authorities applying high standards of operational excellence.
- Has deep understanding of customer needs and the competitive and P&R environment to provide early relevant input into local product development decisions.
- Provides analytical rationale for Business Cases - Maintain and update all relevant P&R tools and systems.
- Create insightful reports that translate the outputs of analysis of relevant data on pricing and reimbursement strategy of Novartis and competitor products into impactful business recommendations.
- Build and leverage strong networks and relationships with key customers, key opinion leaders and individual and institutional key decision makers, to optimize the positioning and messaging of Novartis products and facilitate the co-creation of value propositions with customers.
- Leads the local input to both global and local Pricing - Adapt Global Healthcare Economics models to accurately reflect local environments - Good negotiation skills and ability to support (& understand from commercial point of view) tender/deal with the region - Reporting of technical complaints / adverse events / special case scenarios related to Novartis products within 24 hours of receipt - Distribution of marketing samples (where applicable)

Key performance indicators:

- Achievement of Novartis local P&R and uptake targets - Effective use and improvement of tracking systems to measure access.
- Shortening product(s) time to market - Improvement/expansion of patient access

Minimum Requirements:

Work Experience:

- Experience with reimbursement dossier compilation.
- Proven ability to understand and clearly communicate scientific and.
- Understanding of National Health Care, regulatory environment of drug.
- Strong negotiation and analytical skills.
- P&R and Listing processes.
- economic topics.

Skills:

- NA.

Languages :

- English.

## Role Requirements

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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<https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

International

Business Unit

Innovative Medicines

Location

United Kingdom

Site

London (The Westworks)

Company / Legal Entity

GB16 (FCRS = GB016) Novartis Pharmaceuticals UK Ltd.

Functional Area

Market Access

Job Type

Full time

Employment Type

Regular

Shift Work

No

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