# **U** NOVARTIS

# **PMO**, Corporate

Job ID REQ-10018484 Aug 08, 2024 China

# About the Role

Major Accountabilities

- Work closely with Head of Strategy to support of Novartis China level growth strategies and identify relevant strategic priorities, as needed support evaluation of new strategic opportunities with solid business case
- Lead the implementation of key strategic initiatives and projects, with a focus on cross-functional and cross-TA level efforts at Novartis China level, specifically
  - Cascade Novartis China level strategy and initiatives to TA/ function level, tailor to TA/ function specific situations and requirements as needed. This requires in-depth understanding of Novartis China business (customers, products, competitive landscape, emerging trends & policies) and TA specific dynamics
  - Establish close working relationship with TA and functional teams to ensure alignment of Novartis China direction within TA and function
  - Lead cross functional teams and effective project management, engage and involve key internal and external stakeholders as needed
- Engage external various kinds of key stakeholders to understand Novartis China business environment as well as establish key customers relationship to drive insights into growth opportunities and ways to better address customers' needs.

Key Performance Indicators

•Achievement of Novartis China overall business KPIs (e.g. sales, # of patients, etc.)

•Evaluation from relevant cross functional collaborators (performance, project delivery, etc.)

Ideal Background

Education (minimum/desirable):

- University Degree (Science, preferred, Economics)
- MBA is desirable

Languages:

• English & Chinese fluent spoken & written;

#### Experience:

· Around 10 years of pharmaceutical industry experience

- Significant marketing experience required (minimum: with new product launch experience)
- New Product Development, Strategic Planning or Licensing experience
- Medical Affairs or Sales experience a plus
- OR 4+ years management consulting experience with relevant projects in pharmaceutical industry

### **Role Requirements**

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <a href="https://www.novartis.com/about/strategy/people-and-culture">https://www.novartis.com/about/strategy/people-and-culture</a>

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**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <u>https://www.novartis.com/careers/benefits-rewards</u>

Division International **Business Unit** Innovative Medicines Location China Site Shanghai (Shanghai) Company / Legal Entity CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd **Functional Area BD&L & Strategic Planning** Job Type Full time **Employment Type** Regular Shift Work No Apply to Job

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## **PMO**, Corporate

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